



Skate Regina Board Meeting - Minutes

Oct 17, 2022 at 6:30pm

Virtual Teams Meeting

Attendees: Natalie Mitchell, Jody Pipko, Erin Pletz, Brett Hines, Katlyn Stefan, Hayley Park, Erin Rodger, Jen Spaeth, Christine Polasek, Lee-Anne Vorreiter, Breann Eberle

Guests: Vicki Schultz, Iris Howden, Nicole Gee

Missing: Jode Derenisky, Garrett Gosselin

Item	Lead	Doc?	Dec item?	Notes
1. Call to Order/Establish Quorum	Natalie	Y	N	1. Natalie began with a land acknowledgment. Meeting called to order at 6:34pm. Quorum established. 2. Motion to accept Agenda made by Hayley. Seconded by Erin Pletz. All in favor; motion carried. 3. a) MOTION to accept Minutes of May 17, 2022: Breann. Seconded by: Katlyn. All in favor; motion carried. b) MOTION to accept Minutes of July 28, 2022: Breann. Seconded by: Erin Pletz. Brett abstains; motion carried. c) MOTION to accept Minutes of Sept.1, 2022: Breann. Seconded by Lee-Anne. All in favor; motion carried. d) Email motions (moved and carried over email) to be accepted into the minutes of this meeting: MOTION to accept the Email Motion of Oct 2, 2022 into the minutes of October 12, 2022: Jody P. Seconded by: Brett. All in favor. Motion carried.
2. Approval of Agenda	Natalie	Y	Y	
3. Review and Approval of Minutes and Email motions	Jody	Y	Y	
a) Minutes May 17, 2022 b) Minutes July 28, 2022 c) Minutes Sept. 1, 2022 d) Email Motion Oct 2, 2022				
4. Questions Related to Reports	All			
a) Skating Director	Vicki	Y	N	See attached report.

			<ul style="list-style-type: none"> • Fall session numbers were good. Spring/summer/fall ice request are in (due Oct. 15th) • Lesson Schedules are accessible to all coaches. • Coaches jackets - Vicki and Garrett were able to get the 25% off for the jackets. They may have to charge us an additional \$35 for the power logo for the power skating coaches. • Morning ice was cancelled for Thursdays. • Oct 20th Sim day – 11 registered so we don't need the full 4 hours and can give back ice. Karen and Brett will be attending as officials feedback. • 24 registered for Jr prep off ice – sent request for a room at Doug Wick but we have not received the invoice. • Coaches meeting – October 5th; Nicole reviewed the website info for coaches team leads, PA training October 16th. • Tristan and Ashlynn brought home a bronze medal at Jr Grand prix in Latvia. Also skated in Poland they came in 6th. • 13 skaters competed this weekend at Sask Skate • 7 skaters selected from SR to represent at Oktoberfest – Hayley will send out a live stream link and schedule. • Erika and Caidence have completed their CanSkate courses and will join the coaching team. • Thank you to the board for the treats during coaches week. <p>Vicki will ask about discount to room rental for off ice at the Doug Wick and leverage our Skate Regin room rental monthly already.</p> <p>Summer School</p> <ul style="list-style-type: none"> • See attached report from Theresa • Next year we need to approve the budget by March with the freedom to make adjustments depending on registrations • Financials – Iris does not have the rebate (coaches bills missing also); next meeting will have the reconciled report. • 3 year contract has been presented by Evraz/REAL to pay up front annually and we get a 12% rebate. • Lots of thanks to Katlyn and Jode for their help all summer. • CanSkate – we have to maintain this during summer.
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				<p>Q – why was there a large increase in Admin expense this year compared to last? Iris to find out and ensure allocations are consistent between years. We also had Garrett’s contract added this year.</p>																																										
a) Administration	Vicki/Natalie for Jode D.	Y	N	<p>The numbers below are the registration numbers for Winter 1. Coaches received all of their welcome letters, name tags and hand outs for the October classes. After the coaches meeting, it was suggested that the coaches have a list of the parents registered on the Parent Assist sessions so Jode updated their spreadsheets to include these names. On Ice Parent memberships are processed after the third class is completed.</p> <table border="1"> <thead> <tr> <th>Monday</th> <th>Tuesday</th> <th>Wednesday</th> <th>Friday</th> <th>Saturday</th> <th>Sunday</th> </tr> </thead> <tbody> <tr> <td>Prepower 31/31 W 4</td> <td>Parent Assist 10/10 W1</td> <td>Parent Assist 10/10 W1</td> <td>Open 8 9/18</td> <td>Parent Assist 7/7 W1</td> <td>Special O 2/18</td> </tr> <tr> <td>Power 28/28 W 5</td> <td>CanSkate 40/40 W7</td> <td>CanSkate 40/40 W7</td> <td>Open 9 12/18</td> <td>CanSkate 28/28 W1</td> <td>Parent Assist 8/8 W2</td> </tr> <tr> <td>Posture & Stretch 7/18</td> <td>Off Ice Jumps 7/18</td> <td>Jr Prep 22/24</td> <td>Jr Prep 16/24</td> <td>Parent Assist 4/4 W1</td> <td>CanSkate 42/42</td> </tr> <tr> <td>Jr Prep 22/24</td> <td>Open 2 19/19 W3</td> <td>Off Ice Jumps 10/18</td> <td></td> <td>CanSkate 31/31 W1</td> <td>Parent Assist 8/8 W2</td> </tr> <tr> <td>Star Group 19/20</td> <td>Open 3 18/18 W1</td> <td>Open 4 19/19 W1</td> <td></td> <td>Jr Prep 8/24</td> <td>CanSkate 42/42 W2</td> </tr> <tr> <td>Open 1 19/19</td> <td></td> <td>Open 5 18/18 W1</td> <td></td> <td></td> <td>Intro to Synchro 2/18</td> </tr> </tbody> </table> <p>Sim Oct 20 – 11</p>	Monday	Tuesday	Wednesday	Friday	Saturday	Sunday	Prepower 31/31 W 4	Parent Assist 10/10 W1	Parent Assist 10/10 W1	Open 8 9/18	Parent Assist 7/7 W1	Special O 2/18	Power 28/28 W 5	CanSkate 40/40 W7	CanSkate 40/40 W7	Open 9 12/18	CanSkate 28/28 W1	Parent Assist 8/8 W2	Posture & Stretch 7/18	Off Ice Jumps 7/18	Jr Prep 22/24	Jr Prep 16/24	Parent Assist 4/4 W1	CanSkate 42/42	Jr Prep 22/24	Open 2 19/19 W3	Off Ice Jumps 10/18		CanSkate 31/31 W1	Parent Assist 8/8 W2	Star Group 19/20	Open 3 18/18 W1	Open 4 19/19 W1		Jr Prep 8/24	CanSkate 42/42 W2	Open 1 19/19		Open 5 18/18 W1			Intro to Synchro 2/18
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				<p>Sim Nov 3 – 11</p> <p>Oct 3 Open – 8/18</p> <p>Oct 4 Open 11/18</p> <p>Oct 5 Open 11/18</p> <p>Sunday Synchro session only has 2 registrations. Options:</p> <ul style="list-style-type: none"> • Make the session a parent assist/pre-can session • Tap the CanSkate kids to register • Cancel the ice <p>Decision: Add synchro station into Jr prep sessions during the week to introduce it and hopefully draw registrants for Winter 2. Make the Sunday afternoon session a parent assist/pre-CanSkate session if we have coaches available.</p> <p>We need to ensure the Information about jr prep sessions and expectations includes info about Synchro. Work with Garrett to develop. Vicki will start with an email to all Jr Prep registrants. Updates to brochures. It has always been part of the Star program, we just haven't been focusing on it.</p>
b) CanSkate Coordinator	Nicole	Y	N	<p>See attached report.</p> <p>CanSkate station signs – quotes are \$30 per sign so \$120 +tax for one rink. We don't need in the other rinks for now. Nicole will buy for the Doug Wick.</p>
c) Development Coordinator	Garrett	Y	N	<p>See attached report.</p> <p>Follow-up regarding Jr Prep info incorporating Synchro.</p>
d) Fundraising/Clothing	Hayley/Lee-Anne	Y	Y	<p>See attached clothing pricing proposal.</p> <ul style="list-style-type: none"> • Most pricing is the same unless our cost has increased. • Set up for sizing and orders can start next week. <p>Can we purchase other clothing for boys (e.g. sportchek, old navy) and have it added to our logo printing? Might be a concern for quality.</p>



				<ul style="list-style-type: none"> Natalie/Lee-Anne will check Lulu website for men’s jackets. Lee-Anne will check with Jode D. on what is ordered for Team SK clothing and to find an option for the youth size jacket. <p>MOTION: to accept the proposed selling prices for the clothing. Seconded by Jody. All in favor. Motion Carried. (*note, Bre had to leave the meeting and did not vote during this motion)</p> <p>Fundraising Almonds - Oct/Nov (\$90 per box) Dielmen – Nov/Dec (\$100 in sales to get credit) Lottery books</p>
e) Financial Summary	Iris/Jen	Y	N	See attached financial summary. YTD looking really good. We need to get Jen signing auth on the account.
f) Coaches’ Rep	Bree	N	N	Coaches need to provide updates for their bios on the website to Jode D. Coach Contracts almost ready. Timesheets being updated as well.
g) Assessment Day Chair	Brett	N	N	Dec 15 and March 15 Assessment Days. Brett would like to train someone for this role next year. Erin Rodger is interested in learning the role.
5. Showcase 2023	Erin	N	Y	See attached report. Erin will put out a Request for proposal for an Ice Show director. The date is tentatively March 25th. Erin will provide requests to last year sponsors first and then begin the drive for more.
6. Skate Regina Vision follow-up Session	Jody	N	Y	Need to update the Vision, mission, values – Natalie making updates for print and website. Rayleen suggested the next step to be a Strategic plan subcommittee. She is also asking for feedback on the session. Katlyn, Jody, Lee-Anne, Erin, Natalie, Christine will form the subcommittee.



7. New Skate Canada Logo	Natalie	N	Y	Katlyn completed the form in September but has not heard back. She will follow-up.
8. Action Items	All	N	Y	<p>Action Item Updates from Previous meetings:</p> <p>Action: Jode D. to review the \$0 phones and work with Jeannine to renew.</p> <p>UPDATE: Since we received our current phone on a promotion or it was a bring your own device, we do not qualify for a \$0 phone or are able to receive a discount for bringing your own phone (since our plan is up). We do not need a new phone since the one we have is more than adequate for what we need.</p> <p>ACTION (May 17 following AGM): Natalie to plan an info session on CanSkate for our board members.</p> <p>UPDATE: Tabled to next meeting</p> <p>Do we need a policy to expire these gift certificates? Does it need to be called a Credit? "Credit must be used within x(3?) years or the value will be forfeited". There may be restrictions in Uplifter.</p> <p>ACTION: Natalie to reach out to Saskatoon and other larger clubs to see what their policies are.</p> <p>UPDATE: Tabled to next meeting</p>
9. Other Business	All	N	Y/N	<p>Region 5 Fall meeting update</p> <ul style="list-style-type: none"> - Synchro Regina present and Natalie and Bre from Skate Regina - Minutes attached <p>Synchro Regina Proposal</p> <ul style="list-style-type: none"> - RSST Sent a communication to clubs in the areas to offer interest for a Juvenile Synchro team – 30 mins Star skills plus 30 mins Synchro; consider joint opportunity – Thursdays in Winter 1 at Cooperators. - Meeting again in November with Synchro - Maybe we invite them to our Showcase?



10. Next Meeting	All	N	Y	Monday, November 14 – 6:30pm Teams Mtg Wednesday, December 14 – 6:30pm Teams mtg January – March will be one Thursday per month.
Adjournment	Natalie	N	N	Meeting adjourned at 8:40pm by Erin Rodger.

E-mail MOTION – COACH WAGES

Motion made by Katlyn Stefan (09/27/22) – I make the motion to accept the wage changes as proposed in the table presented and to adjust this years contracts to October 1, 2022 - August 31, 2023 and September 1-Aug 31 going forward after this year.

Discussion points:

- None

Motion seconded by Hayley Park (09/27/22)

In favor:

Breann Eberle – was not included in the motion
because it pertained to wages
Katlyn Stefan
Erin Pletz

Erin Rodger
Hayley Park
Jody Pipko
Brett Hines

Christine Polasek
Jennifer Spaeth
Lee-Anne Vorreiter

Discussion: September 29, 2022

Katlyn found and fixed the wage chart below to reflect the correct proposed changes, it was just a mistype for tier 2 coaches jump class that has changed. So I recall my original motion and I make the motion to accept the wage changes as proposed in the table presented and to adjust this years contracts to October 1, 2022 to August 31, 2023 and then September 1 - August 31 after this year

Motion seconded by Erin Roger (09/29/22)

In favor:

Breann Eberle – was not included in the motion
because it pertained to wages
Katlyn Stefan
Erin Pletz

Erin Rodger
Hayley Park
Jody Pipko
Brett Hines

Christine Polasek
Jennifer Spaeth
Lee-Anne Vorreiter

The motion has been carried (10/02/22)



Director Report October

- Fall session went very well overall! This was the first year we offered 3 CanSkate sessions (normally we only have 2) and we will definitely continue with this as our sessions were full.
- Off season ice request due Oct 15th, has been sent in. This is ice for spring, summer and fall.
- Winter master lesson schedules have been made and sent to coaches.
- Coaches Jackets for our new coaches have been ordered (as well as our Power jackets) and have been dropped off at TG marketing for embroidery. Estimated pick up date is 3-4 weeks.
- Due to lack of registration, our Thursday morning ice time in Winter 1 has been cancelled.
- Our Oct 20th Sim day has been organized with schedules sent to the skaters. I have booked Karen for feedback and will purchase a gift card for her, so we are all set with this opportunity for our skaters.
- Due to the high volume of skaters in our Jr Prep program on Wednesdays (24 skaters!) I ended up having to book a room at the Wick for their off ice class. Since we have the off ice jump class just prior, I booked the room for that as well (there are 10 kids in that class). This way we can fit everyone in a controlled space and we can run a quality off- ice program.
- Our coaches meeting was held October 5th where we discussed many topics including lesson schedules, group program session layouts, Team Lead duties, and online report card marking/organizing, to name a few. We are all ready to go and excited for our winter season!
- Nicole is planning a Program Assistant training session on October 16th to make sure all of PA's are on the same page and are confident in their tasks.
- Congratulations to Tristan Taylor along with his pair partner Ashlynn Schmitz who competed in Riga, Latvia the week of Sept 10th. They were selected by Skate Canada as part of the Next Gen team and brought home a bronze medal!!! They just competed in their second Junior Grand Prix competition this past weekend (Oct 6 &7) , scored a personal best and placed 6th. This is a huge accomplishment!
- Skate Regina has 13 skaters at Sask Skate this coming weekend of (Oct 8 & 9th)

Good luck to:

Collyns Park
Haley Stefan
Abigail Haas
Olivia Jones and Dreyden Pletz
Mitike Cridland
Hailey Haas
Sydney Schultz
Julia Pangracs
Gemma Pipko
Caidence Derenisky
Rhea Renwick
Caidence Derenisky and Raine Eberle

Skate Regina also had 7 skaters selected by Skate Canada Saskatchewan to represent Sask at Octoberfest in Barrie Ontario happening Oct 14-16th. They are:

Mitike Cridland
Hailey Haas
Gemma Pipko
Sydney Schultz
Rhea Renwick
Caidence Derenisky & Raine Eberle
Good luck to them!!!



-I would like to welcome to our newest coaches Erika Mitchell and Caidence Derenisky. We are so happy to have 2 of our Skate Regina skaters now join our coaching staff! I am excited for them to be able to give back to our community and share their knowledge with our CanSkaters.

Skate Regina 2022 Summer Figure Skating School – End of Camp Report

Registrations:

Each summer school poses a registration challenge due to the uncertainty regarding the number of participating skaters, impacting the summer program and ice bookings. One of the initial steps in preparing for the school is the survey which is sent to the previous summer school registrants and to all Skate Regina members. The survey results are a guide for estimating participants, however, this year's results did not reflect our actual registrations as the survey pointed to greater numbers than what actually occurred. In response, we canceled ice, made last-minute program adjustments to the schedules, updated the brochure and increased the promotion of our programs to encourage more registration. We worked collaboratively with Jode, Skate Regina Club Administrator, to update and continually promote registration prior to, and throughout the 6-week summer school.

COVID Protocol:

There were no specific Covid protocols required by REAL District and SHA.

Schedule:

Work on the schedule began in January and went through numerous iterations due to the guessing game of enrolment. Grouping and scheduling work continued right up to April and May and was in a constant state of change. Eventually, we arrived at a formula for the schedule and groupings that accommodated all the registrants. REAL District was very flexible and collaborative in helping the summer school secure the ice times needed to host a successful school and to allow us to cancel ice time without any financial penalties.

Once skating was underway, daily check-ins were required with REAL District for scheduling purposes. At times, last minute changes to rinks and skating times were required. However, we collaborated with REAL District and managed to work out all last-minute arena and schedule changes - all skaters and coaches were very accommodating.

Fee Structure:

Like the schedule, the fee structure underwent some minor changes due to various unknowns such as skater numbers and the number of weeks skaters would register. Each skater's weekly package included:

- two 30-minute edge classes,
- one 15-minute spin class,
- one 15-minute group class,
- two 30-minute off-ice jump classes and,
- two 45-minute off-ice classes (yoga and ballet).

We strived for a simple approach in terms of fee structure yet still provide an overall balanced training package for the athletes.

**Brochure:**

The brochure was completely revised in (2020) with a new look and the presentation was designed for online purposes and not for a printed pamphlet style as in previous years. This season we updated the photos and the Jr. Prep/Academy brochure.

Off-Ice training:

We offered ballet and yoga training once per week to the Jr./ Int. skaters. We offered Int./Sr. skaters yoga two times per week. Off-ice Jump class @ 2-times per week was added to this year's programming for all Jr., Int & Sr. skaters.

Christine LaPrairie, Skate Regina coach and fitness trainer at Level 10, offered off-ice fitness to the skaters through Level 10. Christine collaborated with us to develop the off-ice training schedule for the skaters. This was an ideal arrangement for Christine, the skating school, and the skating families.

Simulations:

Simulations were offered in weeks 2, 3 and 5.

Edge Class

All skaters truly enjoyed the edge class designed by Vicki Schultz and Garrett Gosselin. It is a "speciality" of our summer skating program. This program provides skating skill/musicality instruction in a very fun group atmosphere. We realize that this program is a drawing card for our summer school and our plan is to continue supporting it, so its continued success is realized in coming years.

Spin Class

This year we changed the group spin class designed and led by Garrett Gosselin from a 30-minute class once per week to one 15-minute class per week. Spin class provides additional "speciality" programming in a fun group setting with excellent skill instruction.

Group Class

One 15-minute group class, designed and led by Vicki Schultz and Garrett Gosselin, was offered. This class allowed coaches to discuss the needs of skaters on a week-to-week basis and for Vicki and Garrett to plan and focus instruction on the area of immediate need. Group class was an excellent addition to our group programming which promotes a fun learning atmosphere, group interaction and excellent skill instruction.

Off-ice Jump Class

Two 30-minute off-ice jump classes, designed and taught by Garrett Gosselin, Sydney Spencer and Nicole Gee, were offered. These classes promoted proper warm-up and jump technique in a group setting.

Jr. Prep/Jr. Academy

The Jr. Prep/Jr. Academy program is an important summer program that brings extra energy and life to our Jr/Int sessions. This is our second year of offering the Jr. Prep/Jr. Academy program on all 6 weeks. Again, this proved to be highly successful as our Jr. Prep/Jr. Academy revenues were very healthy.

This year, we updated the design of the Jr. Prep/Jr. Academy brochure. In addition, we restructured the packaging of the program and the fee structure. We offered a daily on-ice group session of 45 minutes, and we increased the daily off-ice training session from 30 minutes to 45 minutes. Families



had the option of a one or two-session package and skaters registering for 3 weeks or more of the 2-session program received a 10% discount.

All summer coaching staff had an opportunity to teach in the program and to give daily feedback. It was exciting for the summer coaching staff to be involved in the success of Jr. Prep/Jr Academy program.

Our hope is to continue to build the Jr Prep/Jr Academy program through small and varied group instruction as well as through flexible and creative scheduling/packaging.

Canskate

As expected, the summer school Canskate program proved highly successful. Unfortunately, due to COVID-19 in 2020, the summer Canskate program was not approved by Skate Saskatchewan. In Summer 2021, we offered a different schedule for the program that proved highly successful. We offered one 4-day week of pre-power and two 4-day weeks of Canskate, the restriction being only 25 skaters were allowed to participate on each session due to COVID-19 regulations. This year, with all COVID-19 restrictions lifted, we were once again able to accommodate up to 30 + skaters on each session. We continued with the 4-day week approach offering 1 pre-power and 2 Canskate weeks. Typically, the summer Canskate program generates a significant financial surplus for the summer school.

Coaching Staff and Others

It should be noted that the summer school coaching team worked collaboratively together and had a lot of fun. The coaches contributed their expertise and positive energy and approach to the success of the school.

Also, David and Vicki Schultz's expertise on "what's going on" at the provincial, national and world level of skating is extremely advantageous to our skating program and summer school. David and Vicki's knowledge regarding the many important facets of our sport, is paramount in keeping our club well-informed as the club strives to advance and grow the sport.

Garrett Gosselin willingly collaborated to share his expertise and he was instrumental in helping us develop and implement the on and off-ice group programs.

Nicole Gee was instrumental in nurturing and caring for our summer school Canskate program. Nicole collaborates extensively with Vicki to ensure we have top-notch programming. Care is given to the parents/guardians of our up-and-coming skaters, and she ensured that all sessions were staffed with the required numbers of coaches to optimize learning.

Vicki Schultz oversees the coaching and lesson schedule for the Canskate, Jr. Prep and private lessons for the entire summer school. Vicki collaborates with coaches for the vision and needs of each skater/or program. Lesson scheduling for the summer programs and for individual skaters requires hours of preparation and daily updating.

The Skate Regina Club Administrator, Jode Dereninsky, worked with us throughout the entire summer school process and her experience and contributions proved invaluable. Jode's availability and kind nature is very appreciated.



Kaitlyn Stefan is the Skate Regina Board liaison member for the summer school. This is a very valuable role because often is the case we need to make quick philosophical decisions that need to be talked out and acted upon immediately. We are grateful for the support and the availability that Kaitlyn gave to the summer program, she was at the rink almost every day this summer! Overall support of Skate Regina is very much appreciated.

Financials

Attached are the unaudited financials subject to some final minor changes by Iris.

Thank you,

Vicki Schultz and Theresa Millette
Skate Regina summer school Directors

CanSkate Coordinator Report – October 5/2022

- Fall CanSkate was a successful start to our season. I have seen a few specific emails sent directly to Team Leads with positive feedback and a lot of ‘thank yous’ to our coaching staff for being patient with new skaters and running great sessions.
- Coaches are now in preparation for our Winter season. Most CanSkate sessions are completely full with regular Pre-Can/CanSkate & Parent Assisted.
- I will be arranging all of our props for Halloween Theme week and will be purchasing Halloween candy for all our group class skaters for the last week of October.
- I have purchased a storage locker for the Hamilton Arena (Saturday CanSkate) and we will be getting this set up and organized the morning of our first Saturday sessions. Coaches will all receive a combo for the dial lock.
- We had a coaches meeting on October 5th and our Program Assistant Training session is scheduled for Sunday, October 16th at 6:30pm for our annual training session.
- Skate Canada has updated the CanSkate station signs and I have looked into a few quotes for these to be printed. They are quite costly so if I am unable to find cheaper options, I may just purchase the signs for 1 rink this year (Main Rink - Doug Wick) and will purchase additional rinks in future years to be able to fit into my budget. The change includes logo changes but also the switch of Fun Zone to Challenge Zone.
- The idea was brought forward at our meeting for the club to purchase a Bluetooth microphone (when leading warm-up, optional for coaches to use), a Bluetooth microphone (for video recording purposes to submit coaching certifications), and a bluetooth speaker (for off-ice music, etc.). I am going to further look into this and get back with some prices if required. I will see what I can do to roll some items into my current CanSkate budget if possible. We are not sure how a microphone would work over the existing iPod music, but I will look into the options. I also have an older bluetooth speaker that I will test out to see if it works and we can keep that in the coaches room for now.

**Development Coordinator Report
Friday October 7th, 2022
Garrett Gosselin**

Junior Prep Programming

- Nicole has had multiple Canskaters trial our JR prep sessions and all trials have been successful and have made the switch. The system is effective for both the parents and the skaters to get a sense of the “next level”
- Leading into our winter sessions I have asked all coaches working on JR prep sessions (Team Leads or not) to communicate with me about potential skaters that are interested or ready for private lessons. Then I will continue the same process and introduce skaters and parents to the next level that is best suited for them.

Off-Ice Spinners

- The spinners that were approved under Vicki’s director budget have arrived and have been tested and I am very excited to start using them in our group programming this winter. We purchased two as they only turn in one direction so we had to purchase a clockwise and counter-clockwise spinner
- Myself and Raine will primarily be the ones operating the off-ice spinners in addition to the off-ice harness. This technique is to benefit skaters of all ages become more accustomed to turning quickly in the air. In time I know we will see benefits of this investment
- I have also spoken to Sydney Spencer and Nicole about using the spinners for off-ice jump classes as they are useful to practice spinning and finding your “centre”

JR Prep into Star

- Vicki and I have spoken about preparing an info zoom session for new parents and skaters who are heading into our star program. We want to offer face-to-face communication and the opportunity to ask questions. It’s also a chance to meet and get to know the Skating Director and Development Coordinator since time at the rink is always so limited

Final Notes

- We are seeing lots of improvement inside our club in particular with those landing their first axels! In the past few weeks five skaters have landed their first axel! This is a huge milestone for all skaters and we hope to keep this momentum moving! Kudos to our great team of coaches and supportive environment!
- Lastly the coaches spoke at our meeting about preparing a 60 second cinematic video or skate regina and all the programs and levels that we have inside our own club. I am spearheading that project and hope to spread word via social media of our club and programs! More to come!

2022 Skate Regina Clothing Lee-Anne Vorreiter

Skate Regina will once again be offering club clothing for purchase from both Lululemon and 22Fresh. All logos/artwork will remain the same as last year.

Below are the proposed items, cost and sell price for both lines based on the current quoted cost as well as associated costs including logo printing from Torchy's.

<u>Lululemon:</u>	<u>Cost</u>	<u>Total cost*</u>	<u>Proposed Sell Price**</u>
Define Jacket (black, ladies sizes)	\$70.00 + tax	\$77.70	\$85
Wunder Train High-Rise Tight 28" (black, ladies sizes)	\$55.00 + tax	\$61.05	\$65
Jacket name application (optional)	\$6.00 + tax	\$6.66	\$10
<u>22Fresh:</u>			
Hoodie (black, adult sizes)	\$79.99 + tax	\$88.78	\$90
Hoodie (black, youth sizes)	\$74.99 + tax	\$83.23	\$85
Joggers (black, all sizes)	\$69.99 + tax	\$77.68	\$80
Hoodie name application (optional)	\$14.99 + tax	\$16.63	\$17

*Includes logo printing and printing/artwork set up costs

**Sell price includes \$2 per item for shipping



Define Jacket

Wholesale Price: \$64.00

Retail Price: ~~\$128.00~~

[Show Available Colors](#)



Wunder Train High Rise Tight 28"

Wholesale Price: \$49.00

Retail Price: ~~\$98.00~~

[Show Available Colors](#)

Lululemon clothing order to be placed online through wholesale account. Quoted prices above are current from the website. Shipping costs to be determined at time order is placed.



A request for quotes is still ongoing in search of clothing available in youth sizing at a comparable cost to the existing lines we are offering.

The search has proven difficult so far as we receive a large discount from Lululemon making it difficult to source items of similar cost.

Two of the brands we have looked at are Mondor and Paradise World. Both of which are priced higher than both lines we are currently offering.

If you have any thoughts or suggestions on this, please reach out to me and I will make some inquiries.

2023 Skate Regina Ice Show

I spoke to Nicole regarding this year's Ice Show and understand that without our coaches available (time) to create/choreograph programs for each of the groups it would be difficult to put on a large show as has been done in the past. After speaking with Coach Nicole, I have come up with the following ideas/themes for this year's ice show:

- Skate Regina Goes to the Movies
- A Twist in Time: Skating Through the Decades
- Skate Regina gets Wet & Wild
- Maximum Velocity: Skate Regina Goes Interstellar
- Adventure Across the Great White North: Skate Regina Explores Canada (From Sea to Sea: Skate Regina Explores Canada)
- Experience Broadway with Skate Regina

Each of these themes would include groups of all levels of skaters, music, costumes, & decorations. The ice show could be minimal as all themes are general and open. Groups of skaters can be chosen based on skill levels and then a wide range of music and costume options would be available.

For example:

- Movie Night:

Songs would be chosen from a wide variety of well-known movies (Disney, Marvel, Classics, Horror, Rom-Coms, etc. – Moulin Rouge, Mission Impossible, Men In Black, 007, Saturday Night Fever, Grease, Footloose, Hairspray, The Smurfs, The Greatest Showman, Ghostbusters, Space Jam, Shrek, Hocus Pocus, etc.) that could match each age/skill level. Costumes could then be decided on based on song choices.

- A Twist in Time:

Songs would be chosen from different decades for each of the groups (e.g., 1900s-1910s – The Entertainer from 1902: black suit jackets; 1910s-1920s – Steamboat Willie 1911: Mickey Mouse ears, white gloves, black/grey/white; 1920s-1930s – Charleston 1923: flapper style; 1930s-1940s – Somewhere Over the Rainbow 1939: Wizard of Oz characters OR Swing/Lindy Hop; 1940s – 1950s – Boogie Woogie Bugle Boy 1941: war attire, tan shorts/skirt, army hat, black tie; 1950s-1960s – Jailhouse Rock 1957: striped jail outfit; 1960s-1970s – Satisfaction 1965 OR Beach Boys/The Beatles: peace signs, tie dye; 1970s-1980s – Stayin' Alive 1977 or Le Freak 1978: disco ball, bellbottoms, sparkly top/bodysuit; 1980s-1990s – Girls Just Wanna Have Fun 1983 or I Love Rock & Roll 1981 or Whip It 1980: costume to match theme of song; 1990s-2000s – boybands or Spice Girls; 2000s-2010s Who Let the Dogs Out 2000 [CanSkate group]: puppies; 2010-2020 – Let It Go 2013 [CanSkate group] or Old Town Road 2019: cowboy gear; 2020s – Covid: masks/PPE)

- Wet & Wild:

Songs about water: (Raindrops Keep Falling On My Head, Purple Rain, Moon River, Come Sail Away, Cake By the Ocean, Under the Sea, I'm on a Boat, Sittin' On the Dock of the Bay, Smoke on the Water, etc. etc.). The costume would match the idea of the song (umbrellas, rain jackets, beach attire, mermaids, pirates, captain hats, sailors, life jackets, surfers, underwater animals, beach ball, rainbows, blue/water droplets, divers, bubble bath/rubber ducky/towels, etc.)

- Interstellar:



Songs about Space (Space Jam, Rocket Man, Fly Me To the Moon, To the Moon and Back, ET, Drops of Jupiter, Counting Stars, All Star, Little Einsteins, Jetson's Theme, Wall-E, etc. etc.). Costumes would match the idea of the song (basketball jersey – Space Jam, stars, aliens, astronauts, pilots, Superman, Star Wars/Trek, light sabers, etc.)

- Canadian:

Through the MC script, skaters would “travel to different parts of Canada” by skating to an artist from that part of Canada. Songs by Cory Hart/Charlie Major/Simple Plan (Quebec), Alissia Cara/Blue Rodeo/ (Ontario), Dean Brody/Lisa Brokop/Chad Brownlee/Trooper/Chilliwack/Hedley (BC), Johner Brothers/Tenille Arts/Wide Mouth Mason (SK), Nickleback/ Brett Kissel/ Loverboy (Alberta), etc. Songs could also be chosen to highlight specific places or famous people/landmarks around Canada (Last Saskatchewan Pirate, Alberta Bound, The Hockey Song, Wheat Kings, etc.).

- Broadway:

Songs would be taken from famous Broadway plays (Cats, Phantom of the Opera, Hamilton, Wicked, The Lion King, Chicago, Les Miserable, West Side Story, Rent, Oklahoma, Mamma Mia, The Sound of Music, Hairspray, My Fair Lady, etc.). Costumes would be decided on that match the music.

I would love help deciding on which theme we should go with this year. Keep in mind some themes are similar (Skate Regina Goes to the Movies & Experience Broadway) so if we are wanting to do another of these themes next year, we need to be mindful of what we pick.

Also, I will be starting to get Sponsorship for the show. We will need to set a date for the Ice Show to be included in the Sponsorship letter. Anything highlighted in the letter may need to be changed this year. Are we wanting Ice Show or ending on what theme we pick, the title of the theme can go in there.



SKATE REGINA

Skate Regina's "2023 Ice Show"

March 26, 2022

The Co-Operators Centre
Regina, Saskatchewan

Skate Regina is proud to present the “2023 Ice Show”! The club has many achievements to celebrate and will recognize all our skaters. This is our opportunity to highlight the achievements of all our skaters – from those who are just beginning to skate all the way to our Provincial and National level skaters. “2023 Ice Show” will take place **Saturday, March 26, 2023**, at the Co-Operators Centre Show Rink.

“2023 Ice Show” will be a year-end celebration for Skate Regina while highlighting our talented skaters. With about **100** participating skaters and approximately **500** guest/spectators, this will be the show to see!

There are many opportunities for the Regina business community to support this exciting event! Please consider the sponsorship and advertising opportunities attached to this letter. We also invite you to contact a member of the Showcase Committee to talk about custom opportunities to meet your corporate community relations goals and objectives.

As a non-profit organization, Skate Regina endeavors to keep program fees affordable while providing quality services and programs for the families in our community. To achieve this goal, Skate Regina hosts different fundraising efforts, and the year-end Ice Show is our most important fundraiser of the season.

Thank you for considering Skate Regina for your advertising needs and in assisting us in our fundraising efforts. Thank you in advance for your support of this important event. Together we can make a difference.

Sincerely,

Erin Pletz erin.pletz@pvsc.ca

The Skate Regina Showcase Committee



SKATE REGINA

Opportunity	Investment	Return on Investment
Presenting Sponsor	\$1000	<ul style="list-style-type: none"> • Sponsor name/logo identified with “2022 Ice Show” Presented by (sponsor) • Sponsor recognition: <ul style="list-style-type: none"> ○ logo on the cover of program; ○ full page advertisement on the inside cover of the program (ad provided by sponsor); ○ on the Facebook event page; ○ on Skate Regina website; ○ lobby signage (provided by sponsor); ○ announcements during the ice show; ○ any other promotional materials; • 20 complementary tickets.
Event Sponsor	\$700	<ul style="list-style-type: none"> • Sponsor recognition: <ul style="list-style-type: none"> ○ logo on the cover of the program; ○ half page advertisement in the program (ad provided by sponsor); ○ on the Facebook event page; ○ on Skate Regina website; ○ lobby signage (provided by sponsor) ○ announcements during the ice show; ○ any other promotional materials; • 10 complementary tickets
Participating Sponsor	\$300 (or donation in-kind)	<ul style="list-style-type: none"> • Sponsor recognition: <ul style="list-style-type: none"> ○ quarter page advertisement in the program (ad provided by sponsor); ○ on the Facebook event page; ○ on Skate Regina website; ○ announcements during the ice show.
Silent Auction Donation	In-kind donation	<ul style="list-style-type: none"> • Prize donation recognition in the program • Ideas of items that can be donated include (but are not limited to): <ul style="list-style-type: none"> ○ gift cards/certificates ○ products or services ○ figure skating items ○ themed baskets ○ prints ○ sports jerseys



Skate Regina
Income Statement
For the period ending August 31, 2022

	Actuals		12 month period		
	YTD August	YTD August	Projected	Actual	Actual
	31	31	2022/23	2021/2022	2020/21
Revenue - Programs					
Spring	78,437	15,412	78,437	15,412	4,360
Summer	61,082	65,912	61,082	65,912	54,007
Fall	-	23,129	29,500	23,129	15,959
Winter	-	-	210,000	209,944	103,969
Total Program Revenue	139,519	104,758	379,019	314,397	178,295
Revenue - Other					
Membership Fees	22,305	18,999	38,000	36,868	14,043
Fundraising (Note 1)	19,385	12,160	5,000	36,952	20,446
Clothing	-	-	1,200	4,929	890
Showcase/Ice Show	-	-	9,000	8,310	-
Test Day/Fees	480	216	3,000	2,258	1,268
FunFest	157	627	-	627	-
Other Miscellaneous (Note 2)	3,773	-	7,500	15,341	18,638
	46,100	32,002	63,700	105,285	55,285
Total Revenue	185,619	136,760	442,719	419,682	233,580
Total Expenses					
Ice rentals	86,877	86,609	200,000	146,071	124,301
Salaries and Program Admin	44,475	30,764	130,000	115,769	66,865
Memberships	655	11,785	38,000	33,146	15,229
General and admin	20,199	9,836	45,000	40,265	34,171
Advertising and Promotion	141	62	500	3,000	3,362
Showcase/Ice Show	-	-	9,000	6,582	-
Skater Achievement Awards	-	-	3,000	500	150
Test Day/Fees	24	315	4,000	2,279	879
Bad Debts	-	-	750	503	698
Fundraising (Note 1)	-	25	-	33,521	14,415
Clothing	-	2,684	1,200	4,650	738
FunFest	-	-	-	1,085	-
Other (Note 3)	180	1,398	5,500	-	-
Total Expense	152,551	143,478	436,950	387,371	260,808
Net Income	33,068	(6,718)	5,769	32,311	(27,228)

Notes:

- 1) Projected fundraising income for 2021/22 is net. Prior year's are reported at gross revenue and expense.
Current year include \$19,040 fundraising buyouts currently billed on registration
- 2) Prior year (12 month) Includes MAP Grant from Skate Sask of \$1,388 and \$13,953 Sk Can-Sk funding
Current year includes additional revenues from Show Case
- 3) Current year exp includes Section AGM \$180
Budget for current year includes Skating Director Budget 5,030



Skate Regina

Surplus (Deficit) by Program

For the period ending August 31, 2022

	<u>Actual</u> <u>2022/23</u>	<u>Actual</u> <u>2021/22</u>
Spring		
Revenue		
Recreation	51,718	4,906
Star	26,719	10,506
	<u>78,437</u>	<u>15,412</u>
Expenses		
Ice - Rec	10,364	3,898
Ice - Star	28,077	11,261
Coaching/PA Expenses	13,194	1,556
Supplies	1,220	-
Admin	12,797	10,864
	<u>65,652</u>	<u>27,579</u>
Net	<u>12,785</u>	<u>(12,167)</u>

Summer		
Revenue		
Recreation	10,516	7,660
Star	50,566	58,252
	<u>61,082</u>	<u>65,912</u>
Expenses		
Ice	48,436	50,480
Coaching/PA Expenses/Off-ice	7,431	8,262
Admin	9,375	6,500
	<u>65,242</u>	<u>65,242</u>
Net	<u>(4,160)</u>	<u>670</u>

Fall		
Revenue		
Recreation	-	13,268
Star	-	9,861
	<u>-</u>	<u>23,129</u>
Expenses		
Ice - Rec	-	7,053
Ice - Star	-	7,675
Coaching/PA Expenses	-	4,654
Supplies	-	239
Admin	-	5,707
	<u>-</u>	<u>25,328</u>
Net	<u>-</u>	<u>(2,199)</u>



Winter	
Revenue	
Recreation - Winter 1	- 70,164
Recreation - Winter 2	- 87,226
Star	- 52,554
	<u>- 209,944</u>
Expenses	
Ice - Rec	- 37,987
Ice - Star	- 27,715
Coaching/PA Expenses	- 56,856
Supplies	- 2,398
Admin	- 27,035
	<u>- 151,991</u>
Net	<u><u>- 57,953</u></u>

Skate Regina

Projected Cash Flow to March 31, 2023

as at August 31, 2022

Cash in Bank		306,405
Cash Inflows:		
Fall/Winter Registrations (Reg opened Aug 13)	75,000	
Accounts Receivable from Uplifter (Apr 1-Aug 31)	<u>2,249</u>	
		77,249
Cash Outflows:		
City of Regina - ice for fall and winter based on budget	113,123	
Estimated Skate Canada Member Fees Owing	37,345	
Estimated Salaries and Wages/Program Admin	85,525	
Estimated Administration	24,801	
Estimated Skater Awards, etc	<u>14,605</u>	
		<u>275,399</u>
	Projected Cash at Year End	<u><u>108,255</u></u>

* Note that approx \$125,000 cash in the bank relates to Fall/winter registrations paid before Aug 31st